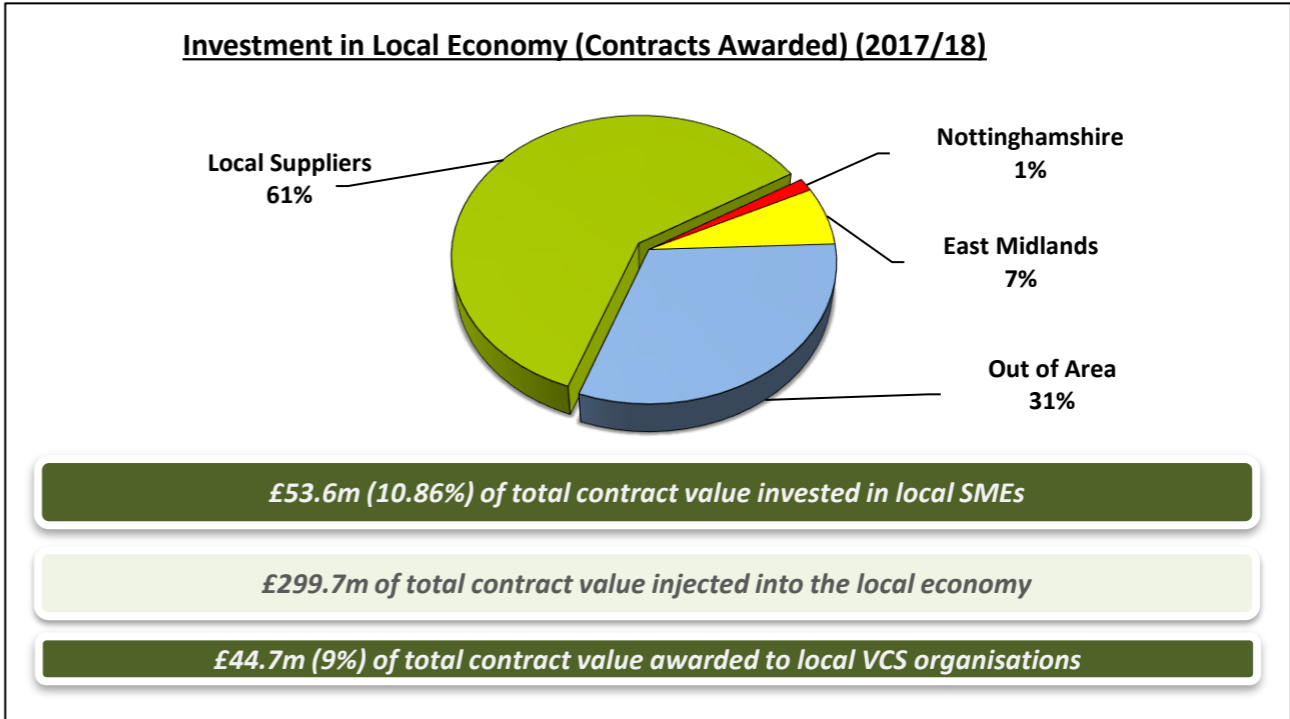
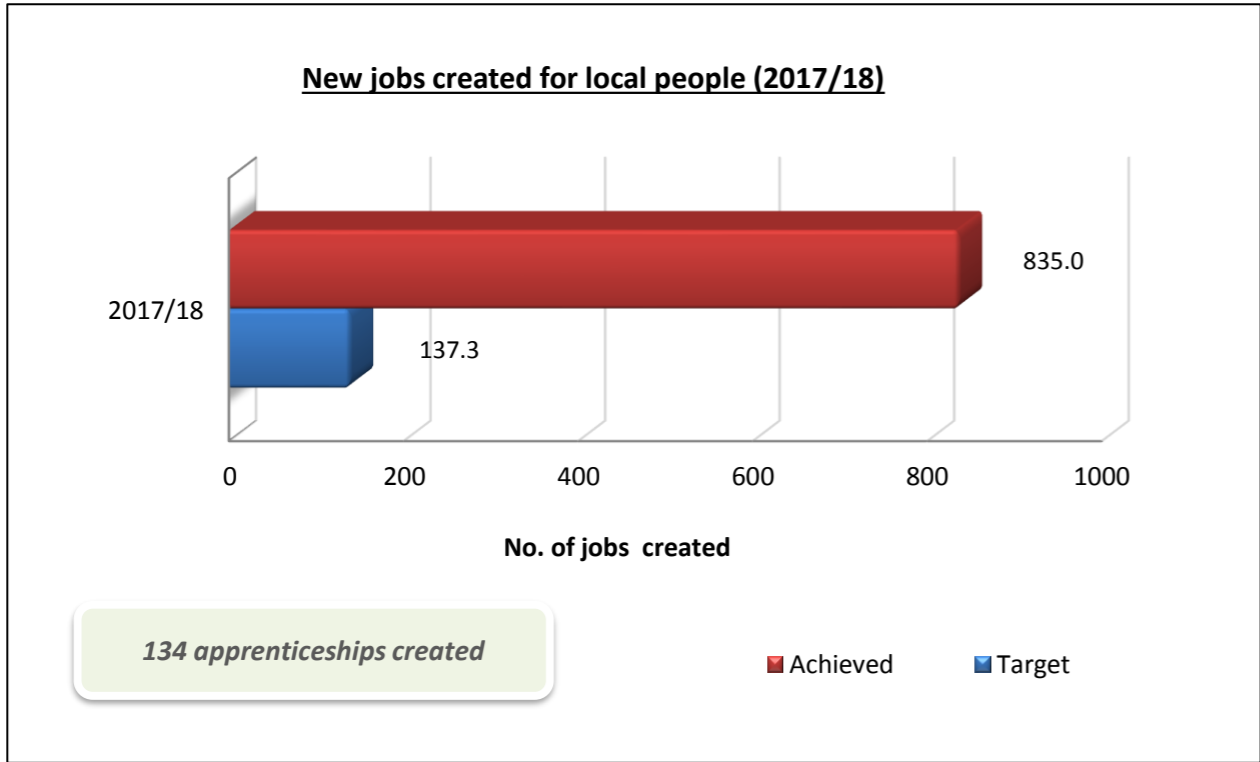


PROCUREMENT - HEADLINE ACHIEVEMENTS (2017/18)

Procurement Activity (2017/18)

Activity	Total
Contracts awarded	313
Total value (awarded contracts)	£482.1m



Income and Savings (2017/18)

Annual Value of Awarded Contracts	Cashable Savings on Recurring Contracts (Annualized)	Income from Concessions & Commercial Activity (Annualized)
£137.2m	£4.27m	£5.5m

CATEGORY MANAGEMENT - ACHIEVEMENTS

- People** : 79 contracts awarded with a total value of £316m (annual value £39.6m)
83% of total contract value awarded to local suppliers (£262.8m total contract value)
2000% over target for employment and training - 786 FTE
Full year savings of £2.15m delivered through awarded contracts
- Places** : The total value of contracts awarded in 2017/18 was £97.5m.
Based a sample of spend data from tier 1 contractors, an estimated circa £29.9m (30%) of spend was invested in Nottingham based suppliers and a further £1.86m within the wider Nottinghamshire area.
- Products** : 168 contracts awarded with a total value of £68m (annual value £19.8m)
15% of annual contract value awarded to local suppliers
77% over target for employment and training - 33 FTE (and 82 apprenticeships)
3 contracts awarded subject to 1% levy - potentially £10k additional income per annum to the Council
£1.72m of savings achieved through awarded contracts (40% of overall procurement savings)